

Sustainable finance and ESG investing: a global analysis of market dynamics and future trajectories

Nguyen Huu Phu 

ORIGINAL ARTICLE

Postgraduate student

High School of Economics and Business, Plekhanov Russian University of Economics, Moscow, Russian Federation

E-mail: nguyenuhuuphubp@gmail.com

Abstract. With an emphasis on how sustainable finance is changing, this paper offers a thorough study of the trends, obstacles, and opportunities in ESG (Environmental, Social, and Governance) investing. This research looks at major growth drivers as ESG factors become more and more integrated into investment plans and company practices. It draws attention to important difficulties such data dependability, greenwashing, and the difficulties in funding net-zero carbon transitions. The study also looks at new trends such as the acceptance of sustainable products by the general public, the increased vigilance against greenwashing, and the growing significance of sincerity and firm promises in ESG practices. The study highlights the revolutionary effect of ESG investment on financial markets and business behavior via a thorough analysis of these dynamics, stressing the necessity of openness, responsibility, and creativity in achieving sustainability goals. This research provides insights into how businesses and investors can adapt to the ever-changing ESG investing landscape and help create a more robust and sustainable global economy.

Keywords: Environmental Social and Governance; investment; sustainable finance; regulations; greenwashing; ESG Data

JEL codes: 52, G15, O44

DOI: 10.52957/2782-1927-2024-5-4-54-64

For citation: Nguyen Huu Phu. (2024). Sustainable finance and ESG investing: a global analysis of market dynamics and future trajectories. *Journal of regional and international competitiveness*, 5(4), 54.

Introduction

Environmental, Social, and Governance (ESG) investment has become a popular financial strategy in recent years, notably after the COVID-19 pandemic, when many people had predicted it would only be a passing fad in the next fiscal year¹. Over one-third of the projected \$140.5 trillion worldwide total by 2025 may be represented by assets managed in accordance with ESG principles if a growth rate of 15% is assumed, which is half the rate observed during the previous five years². Additionally, Global business executives are addressing ESG investments with the same focus on profits as they do with regular investments. Notably, 71% of these executives concur that future investment decisions will always ESG considerations into account³. Subsequently, sustainable investment choices are guided by ESG policies, which have an effect on overall business's success and business's orientation [8].

The move toward ESG investing is a reflection of a larger change in the global financial scene as well as a new norm, where it is becoming more widely accepted that managing long-term risks and opportunities requires incorporating sustainability into investment decisions⁴. Together with that, strong corporate social responsibility (CSR) policies that prioritize sustainability are becoming more and more important. This commitment entails upholding moral behavior, guaranteeing open management, and complying with national and international laws [1]. As a result, companies are shifting from prioritizing profits above social

¹ Hafke, T. (2024) 5 ESG investing trends and developments to watch in 2024, AlphaSense. URL: <https://www.alpha-sense.com/blog/trends/esg-trends/> (Accessed: 7.07.2024)

² Bloomberg. URL: <https://www.bloomberg.com/professional/insights/markets/esg-assets-may-hit-53-trillion-by-2025-a-third-of-global-aum/> (Accessed: 7.07.2024)

³ Bloomberg. URL: <https://sponsored.bloomberg.com/article/mubadala/the-future-of-esg-Investing> (Accessed: 7.07.2024)

⁴ Amir, A. (2023). The rise of ESG: Sustainable investing becomes the new norm. URL: <https://www.linkedin.com/pulse/rise-esg-sustainable-investing-becomes-new-norm-ali-amir-fcca/> (Accessed: 04.09.2024)

and environmental responsibilities in the 21st century. Tech, laws, and shifting stakeholder expectations, particularly those of younger generations, will all have an impact on the future of CSR and ESG [9].

Therefore, understanding the factors that influence ESG investment is crucial for financial professionals as well as businesses trying to remain competitive, as sustainability becomes more and more essential to regulators and investors [2]. This paper's major objectives are to present a thorough study of worldwide ESG investing patterns, look at the factors that have fueled this industry's quick acceptance, and assess the strategy's prospects going forward. The author highlights the consequences for investors, legislators, and corporate entities while offering insightful information about the elements influencing the ESG investing trend. By looking at these aspects, this research paper aims to add to the current conversation on sustainable finance and provide light on what lies ahead for ESG investment.

Literature review

Researchers from all across the world have shown a great deal of interest in the subject of ESG. Though it has expanded greatly in the last few years, the idea of ESG investment is not a new phenomenon, but it has existed for many years back to 1970s [13]. During that period, social concerns were also given priority in economic activity. Investment funds started to exclude equities of US corporations involved in the war in Vietnam. Funds that emphasized businesses that excelled in human rights and environmental preservation also developed at the same period [10]. In the mid to late 1990s in the United States, health awareness campaigns had an influence on tobacco stocks, while socially responsible investing (SRI) became more and more focused on supporting sustainable environmental development [4].

After that, the early 2000s saw a rise in corporate governance awareness and a progressive improvement in the average ESG Combined scores across national boundaries [3]. In the past two decades, ESG has been considered as a new socioeconomic development model when financial markets have faced major disruptions from the 2008 Great Financial Crisis, the acceleration of climate change, and the COVID-19 pandemic [7]. At the same time, global scholars have been concentrating more on this subject at the same time, as evidenced by the roughly doubling of yearly publications on the subject since 2017. Given the speed at which research is expanding, it is likely that ESG ideas – such as green investing, the circular economy, and RE100 – will become more and more important worldwide [11].

The effect of adding EESG standards to equity portfolio allocation techniques is investigated by Spiegeleer and colleagues [6], with a focus on the effects these standards have on the risk and return properties of portfolios. A company's ESG features can change over time, and these changes can be useful financial indicators as well as ESG evaluations may also be successfully included into financial studies and policy benchmarks⁵. However, markets differ in how much of an impact ESG factors have. In case of China, portfolio diversification and risk-adjusted returns can be improved by investing in ESG equity indexes [15]. Similarly, portfolios with strong ESG goals have recently outperformed other strategies in terms of financial performance in the US markets. On the other hand, it doesn't seem that implementing ESG limits improves portfolio profitability for European markets [5].

ESG investment is a fast developing sector that is growing more and more important to global finance and drawing investor's attention, according to the literature [12; 14]. Even while it is now known a great deal more about how ESG issues affect investment performance, there are still a lot of unanswered questions, especially when it comes to regional differences, long-term performance analysis, and metric standardization. The continuous expansion and development of ESG investing as a popular financial strategy will depend on closing these gaps.

Results

With regional differences reflecting different legislative frameworks, cultural attitudes, and market dynamics, the worldwide panorama of ESG investment has changed significantly.

⁵ *Weighing the evidence: ESG and equity returns*. URL: <https://www.readkong.com/page/weighing-the-evidence-esg-and-equity-returns-3126967> (Accessed: 7.07.2024)

North America

Over the past ten years, ESG investment has grown significantly in North America, especially in the United States (see Figure 1).

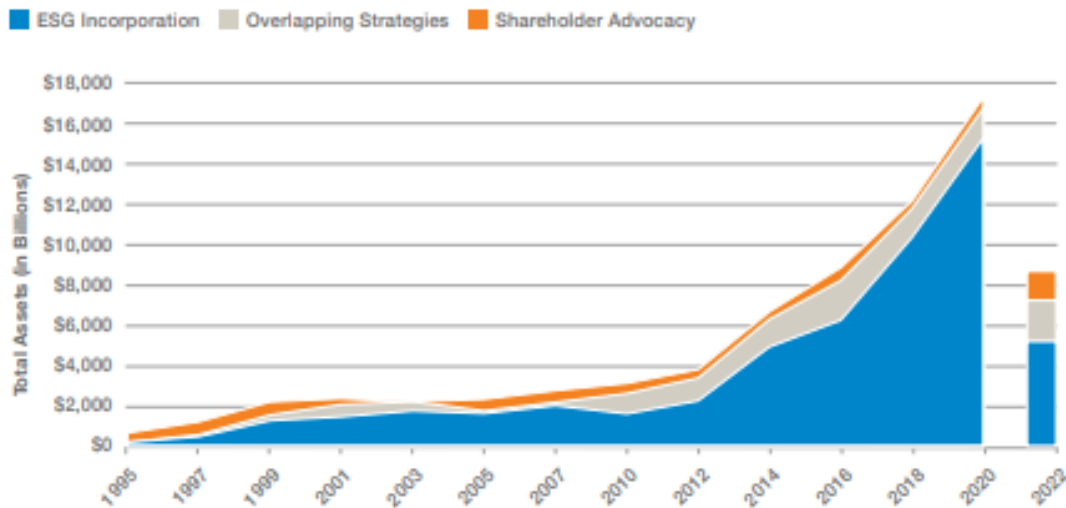


Figure 1. Sustainable investing in the United States 1995-2022

Source: US SIF: 2022 Report. *On Us Sustainable Investing Trends*

According to the 2022 US SIF Foundation report, 13% of all professionally managed assets in the United States, or \$8.4 trillion, were U.S. – domiciled assets managed with sustainable investing methods at the end of 2021. According to the research at the beginning of 2022, there are \$7.6 trillion under management using different ESG techniques and \$3.0 trillion linked to shareholder engagement for ESG problems. Money managers prioritize various issues such as combating corruption (\$1.02 trillion), avoiding investments in tobacco (\$1.70 trillion), fossil fuel divestment (\$1.23 trillion), and climate change (\$3.45 trillion). When it comes to adopting ESG for institutional investors, top three are climate change take the lead (\$3.96 trillion), conflict risk (\$3.28 trillion) and board issues (\$2.87 trillion).

Additionally, there has been a shift in US regulations that supports ESG investing. Although the United States has historically trailed Europe in implementing ESG standards, recent advancements suggest a change in this regard⁶. The Securities and Exchange Commission (SEC) intends to impose stricter regulations on corporations for the disclosure of their climate-related risks and other ESG issues. On March 6, 2024, final regulations were published mandating that both domestic and international registrants disclose comprehensive climate-related information in their periodic reports and registration statements⁷. The SEC has stepped up its attention on ESG disclosures. This regulatory impetus is probably going to help ESG investing in the area develop even faster.

Even though its market is smaller than that of the United States, ESG assets have grown significantly in Canada. According to the Responsible Investment Association (RIA) Canada, a half of all assets under management (AUM) in Canada are responsible investments, with CAD \$2.931 trillion in 2022 (down from \$3.014 trillion in 2021). In Canada, among investors looking to make an influence on the social or environmental front, an intriguing pattern has emerged (see Figure 2).

Organizations mostly take into account ESG considerations when making investment decisions since, according to 35% of respondents, minimizing risk over time is their top concern. All in all, 74% of respondents listed risk reduction as one of the top three benefits of incorporating ESG factors. This was closely followed by

⁶ LinkedIn. URL: <https://www.linkedin.com/pulse/transatlantic-comparison-us-vs-eu-sustainable-finance-fr%C3%A9d%C3%A9ric-vonner/> (Accessed: 15.07.2024)

⁷ ASidley. URL: <https://www.sidley.com/en/insights/newsupdates/2024/03/sec-finalizes-climate-related-disclosure-rules-ushering-in-a-new-era#:~:text=On%20March%206%2C%202024%2C%20the,registration%20statements%20and%20periodic%20reports.&text=These%20include%20disclosure%20of%3A,Climate%2DRelated%20Risks> (Accessed: 15.07.2024)

61% of respondents who mentioned increasing profits over time. All of these results point to the importance of improving risk-adjusted returns as a motivator for prudent investors. This emphasis is consistent with the current Canadian market trend of ESG integration, which calls for investors to consider ESG factors while assessing relevant information.

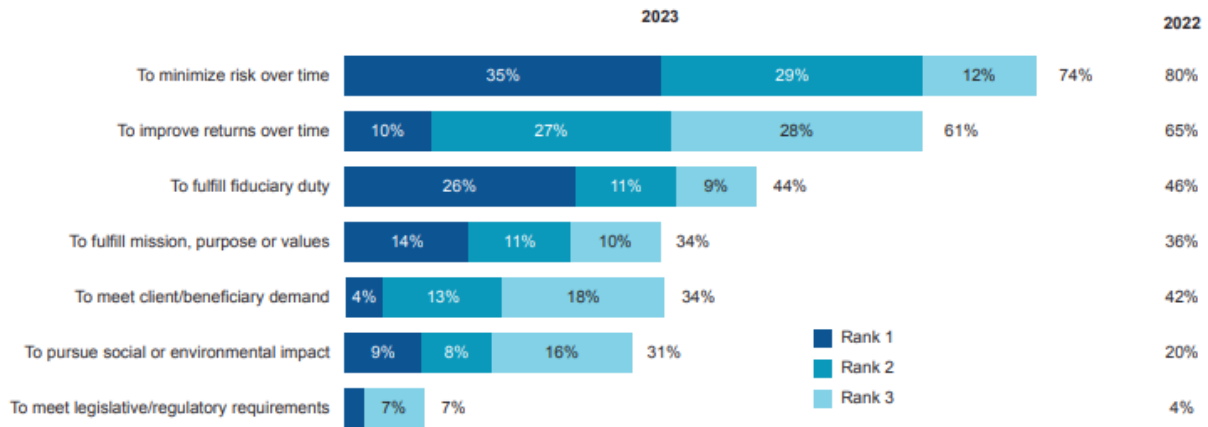


Figure 2. Reasons organizations consider ESG factors in investment decisions

Source: 2023 Canadian Responsible Investment Trends Report

In 2023, climate change mitigation, board diversity and inclusion, and greenhouse gas (GHG) emissions were the top three ESG concerns that had a substantial impact on investment choices in Canada. 93% of investors took into account GHG emissions, a significant rise from 85% in 2022 and evidence of growing concern over dangers associated with climate change. The significance of board diversity and inclusion increased as well, from 80% to 87% of investors last year, indicating a rising focus on social equality in corporate governance. The relevance of climate change mitigation remained constant at 84%, highlighting the ongoing importance of environmental sustainability in investment plans.

Europe market

In terms of the amount of assets and the sophistication of ESG integration techniques, Europe is largely acknowledged as the worldwide leader in ESG investment. Stricter regulatory requirements and a move toward more conservative fund labeling and reporting methods may be to blame for Europe's decrease from 42% to 38%. This pattern coincides with the enactment of several legislation and rules as part of the Action Plan for Sustainable Finance (see Table 1). The region's extensive legislative structure, which established the worldwide benchmark for ESG investing, contributes to its supremacy.

Table 1 – Proportion of sustainable investing assets relative to total managed assets, 2014-2022 (%)

Region	2014	2016	2018	2020	2022
Europe	59	53	49	42	38
United States	18	22	26	33	13
Canada	31	38	51	62	47
Australia & New Zealand	17	51	63	38	43
Japan	3	18	24	34	34

Source: Global Sustainable Investment Review 2022

Globally, europe's portion of global assets for sustainable investment climbed dramatically from 34% to 46% between 2020 and 2022. This increase is a result of both changes in American methods and the rise of the European market. Other areas had significant shifts within the same time period: Australia and New Zealand's combined stake increased from 3% to 8%, while Japan's share increased from 8% to 14%. On the other hand, the United States' portion decreased from 48% to 28%, while Canada's part decreased from 7%

to 4%.

One of the most important legislative advancements in the ESG field is the Sustainable Finance Disclosure Regulation (SFDR), which was introduced in 2018⁸. In order to increase accountability and transparency, the SFDR compels financial advisers and asset managers to report how they incorporate environmental, social, and governance (ESG) issues into their investment choices. Furthermore, a uniform framework for determining what constitutes a sustainable investment is provided by the EU's Taxonomy Regulation, which classifies economically viable activities. ESG practices have been widely adopted throughout Europe thanks in large part to these requirements.

Strong societal and cultural ideals around sustainability have also had an impact on European investors, in addition to governmental forces. Particularly in Northern Europe, social welfare and environmental stewardship have lengthy traditions, and this is reflected in their investment strategies. Leaders in ESG investment are Sweden, Denmark, and the Netherlands, where a sizable portion of the national asset base is managed in accordance with sustainable practices.

Asia

The Asia area is witnessing a tremendous growth in ESG investment. However, due to varying disclosure legislation and standards across different economies, investors and corporations face a difficult environment. Important economies including Singapore, Hong Kong, Japan, and China have all seen recent substantial advancements in market and regulatory frameworks pertaining to ESG⁹.

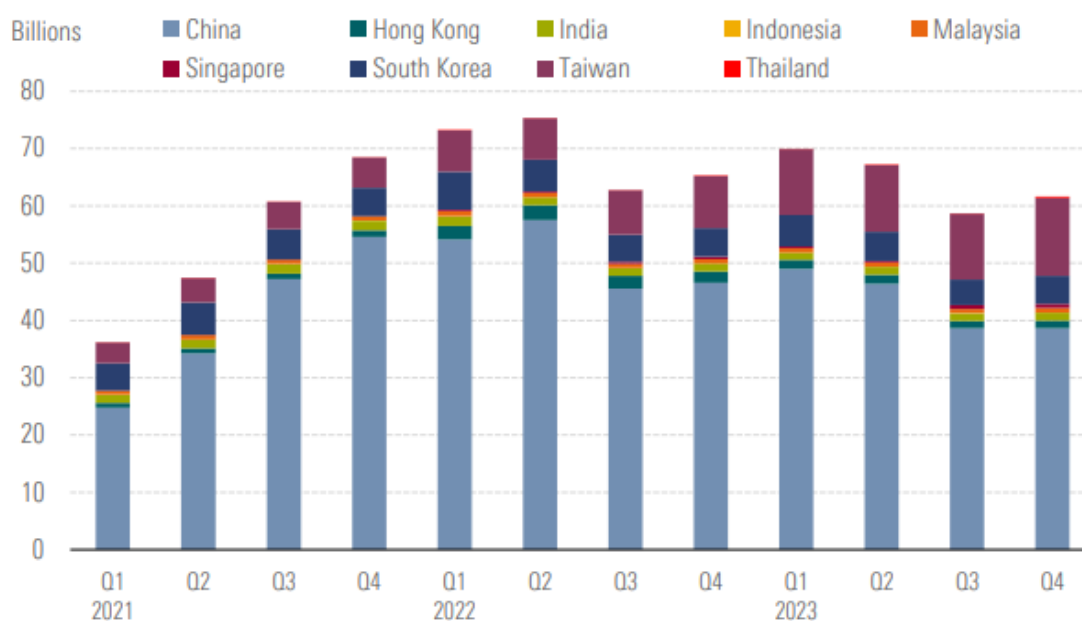


Figure 3. Asia ex-Japan sustainable fund assets (USD, bln)

Source: Morningstar – Global sustainable fund flows: Q4 2023 in Review¹⁰

Asia's total assets in sustainable funds, excluding Japan, rose by 5% on a quarterly basis to USD 61 billion. With 22% of the sustainable assets in the area, Taiwan continues to be the largest market outside of China. Taiwan's sustainable fund assets increased by about 50% by the end of 2023, totaling USD 13.6 billion. The robust local market performance, as seen by the 17.5% return on the MSCI Taiwan Index and the 18.4% gain on the MSCI ESG Leaders Index in the fourth quarter of 2023, helped to fuel this expansion.

At the end of December, equity funds held two-thirds of the total assets in the sustainable fund market in Asia ex-Japan. This made them the largest asset class in the market. Fixed-income funds and allocation

⁸ SWEEP. URL: <https://www.sweep.net/insights/what-is-the-sustainable-finance-disclosure-regulation-sfdr> (Accessed: 20.07.2024)

⁹ Morgen Lewis. URL: <https://www.morganlewis.com/pubs/2024/07/esg-investments-the-asia-pacific-regulatory-perspective> (Accessed: 25.07.2024)

¹⁰ Morningstar. URL: <https://www.morningstar.com/lp/global-esg-flows> (Accessed: 25.07.2024)

accounted for 6% and 23% of the total. With passive sustainable funds getting inflows of USD 1.13 billion in the fourth quarter of 2023, up from 38% of total flows the year before, the difference between passive and active strategies continued to narrow.

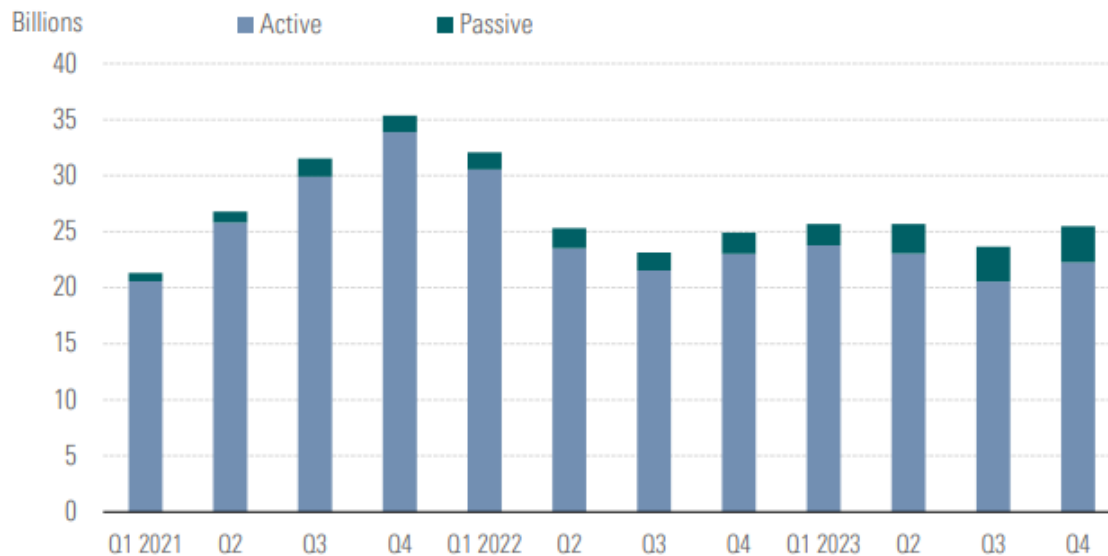


Figure 4. Japan sustainable fund assets (USD, bln)

Source: Morningstar – Global sustainable fund flows: Q4 2023 in Review¹¹

In all, Japan-domiciled sustainable funds' total assets increased to USD 25.4 billion at the end of the fourth quarter, up 7.2% compared to end-September, driven by market appreciation – the Nikkei gained 5% during the same period. As far as the breakdown of the Japan sustainable fund market is concerned, actively managed funds and equity funds are 87% and 85% of the total assets, respectively.

Japan represents the largest ESG investment market within Asia. It would be utilized by the Japanese Government Pension Investment Fund, or GPIF-the largest pension fund in the world with approximate assets under administration of US\$1.4 trillion as at December 31, 2022, as part of an investment approach benchmarked to enhancing gender diversity within Japan. The GPIF has been a strong supporter of ESG integration, allocating a significant portion of its portfolio to ESG-compliant securities. More recently, the FSA issued recommendations encouraging companies to improve their ESG disclosures in order to help foster ESG investment in Japan.

Key Drivers of ESG Investment Growth

Over the past ten years, some powerful forces, acting in a cumulative manner, have combined to bring about huge changes in the global investment environment and fast fuel the rise of ESG investing. These changes include shifting investor tastes, shifts in regulations, increased concern with climate-related risks, improvement in ESG data and analytics, and influences brought about by norms and efforts set at the global level.

Amongst the main variables driving current ESG expansion, one might include the evolved taste of some key investor cohorts-institutional investors, millennials, and high net worth investors, among others. A mounting volume of investors is willing to combine investment and value. Business accountability and disclosure about ESG practices are on an upward surge as they force business harder in that direction. In fact, 95% of Millennials and 85% of the general population are currently demanding sustainable investing solutions. The percentage of involvement, showing this rising passion, is particularly high: 67% of Millennials and 52% of the general public have participated in at least one sustainable investing activity¹².

¹¹ Morningstar. URL: <https://www.morningstar.com/lp/global-esg-flows> (Accessed: 25.07.2024)

¹² Sustainable signals: Morgan Stanley. URL: https://www.morganstanley.com/content/dam/msdotcom/infographics/sustainable-investing/Sustainable_Signals_Individual_Investor_White_Paper_Final.pdf (Accessed: 04.09.2024)

The investing industry is seeing a notable increase in the emphasis placed on gender parity and diversity. When making investment decisions, women emphasize ESG considerations more than other groups¹³. It's possible that the increasing proportion of female investors is contributing to a greater understanding of gender diversity as a major opportunity in socially responsible investment (SRI). The need for investment solutions that actively support diversity, equality, and inclusion (DEI) in addition to providing competitive financial returns has increased as a result. This change suggests that a wider spectrum of investors are realizing how crucial it is to match financial strategy with principles of social responsibility and equality.

By establishing a more uniform and transparent framework for ESG disclosures and reporting, regulation has been a major factor in the expansion of ESG investment. The incorporation of ESG considerations into investment choices is being required or encouraged by governments and regulatory organizations around the globe. With programs like the EU Taxonomy for Sustainable Activities and the SFDR, the EU has been at the forefront of ESG legislation. Similarly, in 2023, to encourage the growth of ESG investing even further, the U.S. Department of Labor has released guidelines allowing fiduciaries of retirement plans to take ESG aspects into account when making investment decisions¹⁴.

Another major factor pushing ESG investment is the growing awareness of the hazards associated with climate change. The likelihood of experiencing climate-related natural disasters like hurricanes, floods, and wildfires has increased, and with it has come an increased awareness of the financial hazards involved. Increased shareholder involvement in climate-related problems and disengagement from fossil fuel businesses are results of rising concern over climate change. Until February, 2022, more than 1500 organizations worldwide, with a combined asset value of over \$40 trillion, have pledged to divest from fossil fuels¹⁵. Simultaneously, through shareholder resolutions and active participation, investors are increasingly leveraging their power to pressure corporations to adopt more sustainable practices.

Together with that, recent years have seen a considerable improvement in the quantity and caliber of ESG data, empowering investors to make better-informed choices on ESG integration. This evolution has been largely influenced by developments in artificial intelligence, data analytics, and technology. Investors can evaluate a company's ESG performance with the use of comprehensive ESG ratings and indexes offered by an increasing number of ESG rating firms, including Refinitiv, Sustainalytics, Dun & Bradstreet, ISS, FTSE Russell, and MSCI¹⁶. These ratings enable investors to compare firms with their counterparts by taking into account a variety of characteristics, such as social responsibility, environmental impact, and governance procedures.

The development of ESG-focused investment has been greatly aided by efforts to establish standardized frameworks for ESG reporting, such as those produced by the Sustainability Accounting Standards Board (SASB) and the Global Reporting Initiative (GRI). These frameworks offer standardized recommendations that businesses may use to report on their performance in areas like social responsibility, environmental effect, and governance procedures. These rules make it easier for investors to assess a company's ESG performance by guaranteeing that ESG data is presented in a consistent and comparable manner. As a result, there is an increase in openness and investors are able to base their selections on comparable and trustworthy data regarding the firms they are examining.

The adoption of ESG investment has also been accelerated by international efforts and standards, which foster stakeholder engagement and best practices. Launched by the UN in 2005, the Principles for Responsible Investment (PRI) is an international network of investors dedicated to incorporating ESG issues into their

¹³ *Women in Focus Gender diversity and socially responsible investing*. Barclays. URL: <https://www.ib.barclays/content/dam/barclaysmicrosites/ibpublic/documents/investment-bank/global-insights/women-in-focus-gender-diversity-and-socially-responsible-investing-2.4mb.pdf> (Accessed: 04.09.2024).

¹⁴ *The Regulatory Review*. URL: <https://www.theregreview.org/2023/01/26/stern-retirement-plan-fiduciaries-can-now-consider-esg-factors/> (Accessed: 27.07.2024)

¹⁵ *Stand.earth*. URL: <https://stand.earth/press-releases/fossil-fuel-divestment-movement-hits-40-trillion-in-represented-assets/> (Accessed: 28.07.2024)

¹⁶ *ESGvoices*. URL: <https://www.esgvoices.com/post/esg-score-rating-agencies-key-organizations-and-their-impact> (Accessed: 28.07.2024)

investment decisions. Almost 4,000 signatories, or more than \$121 trillion in AUM, were part of the PRI as of 2021¹⁷. ESG investing has been greatly aided by the PRI's influence, which has inspired asset managers and owners to adopt ethical investing methods.

The rising understanding of the tangible impact of sustainability in the financial markets, along with altering investor values, is driving the expansion of ESG investment. ESG investing will become even more essential to the investment plans of both people and institutions as global initiatives promote its wider adoption, regulatory frameworks get stricter, and technology improvements continue to increase the quality of ESG data. Sustainable development in ESG investment is expected, influencing the direction of global finance as these factors keep changing and interacting.

Challenges, Future Trends and Prospects

Even if ESG investing is becoming more and more popular, there are still a number of obstacles in the way of the industry's further expansion. These problems are intricate and multidimensional, involving problems with data integrity, greenwashing, and striking a balance between financial gains and ESG objectives.

Although there has been different improvements in terms of ESG data and ESG report standards, the absence of trustworthy and consistent data is one of the biggest obstacles to ESG investment¹⁸. Due to the inherent complexity and subjectivity of ESG measures, there is a great deal of variation in the measurement and reporting of ESG aspects. Discrepancies in ESG rankings may result from various ESG rating firms evaluating the same company in different ways. In addition, a large number of businesses – especially small and medium-sized businesses (SMEs) and those in developing nations – do not make thorough ESG disclosures, and those that do may use data that is out-of-date, inconsistent across industries, or both¹⁹.

The act of firms fabricating or misrepresenting their ESG credentials in order to look more sustainable than they actually are, known as "greenwashing", seriously undermines the credibility of ESG investing²⁰. The possibility of "greenwashing," in which businesses and even some investment funds promote themselves as "green" or "sustainable" without having the underlying procedures to support these claims, has increased along with the demand for ESG investments. Greenwashing damages the trust that investors have in ESG goods and can result in money being misallocated to businesses that are not really dedicated to sustainable practices. The difficulty is compounded by the absence of widely accepted definitions and standards for what qualifies as an ESG investment.

The difficulties of funding the shift to a net-zero carbon economy is also one of major barriers in the context of ESG investment. Investing heavily in innovative processes, infrastructure, and technologies that can drastically lower carbon footprints across industries is necessary to achieve net-zero carbon emissions²¹. However, many businesses, particularly those in carbon-intensive industries, find it difficult to get the required finance for such ambitious changes due to the high upfront costs, lengthy development periods, and uncertainty around returns. Additionally, the finance process is further complicated by the intricate nature of the net-zero transition, which calls for the development of new technologies, the refit of existing assets, and the navigation of regulatory frameworks.

The apparent trade-off between attaining ESG objectives and financial gains is another difficulty in ESG investment²². ESG investing Some contend that an excessive emphasis on non-financial issues might result in underperformance, especially if the investments include greater prices or limitations on specific industries, such fossil fuels. There is ongoing discussion in the investment world on the possibility of short-term underperformance, despite the fact that several studies have demonstrated that ESG investing may result in competitive or even better financial returns, especially over the long run.

¹⁷ Unpri. URL: <https://www.unpri.org/about-us/about-the-pri> (Accessed: 29.07.2024)

¹⁸ Ground, J. (2022) ESG Global Study 2022, *The Harvard Law School Forum on Corporate Governance*. URL: <https://corpgov.law.harvard.edu/2022/06/17/esg-global-study-2022> (Accessed: 29.07.2024)

¹⁹ LinkedIn. URL: <https://www.linkedin.com/pulse/criticality-data-esg-reporting-current-failures-access-siva-narayanan/> (Accessed: 30.09.2024)

²⁰ Lyhouse. URL: <https://www.lythouse.com/blog/what-does-greenwashing-mean-in-sustainable-investing> (Accessed: 2.10.2024)

²¹ Insights. URL: <https://insights.grcglobalgroup.com/key-3-challenges-for-esg-investing-whats-next/> (Accessed: 31.07.2024)

²² Harvard Business Review. URL: <https://hbr.org/2022/08/esg-investing-isnt-designed-to-save-the-planet> (Accessed: 2.10.2024)

Future Trends in ESG Investment

One of the most important future trends in ESG investing is the mainstreaming of sustainable products across many sectors, with fast fashion being an industry rapidly losing its appeal due to increasing ethical and environmental concerns²³. This turn in tastes is above all because of the young generations, Millennials and Gen Z, who are basically very aware of climate change, loss of biodiversity, and the immediate need for sustainability. As Millennials and Gen Z enter into the workforce and are able to spend more, they will continue to have an increasing impact on market dynamics. In fact, these generations are very likely to become the majority of consumers soon and support businesses that follow tight environmental and sustainable standards with their wallets.

Whereas the demand for real ESG practice is on the rise, at the same time, greenwashing practices are under increasing denouncement. Though the greenwashing practices have long been under critical consideration by both consumers and regulators, in 2024 and beyond, more impetus is likely to go in the direction of accountability, underpinned by tighter legal definitions and stronger penalties for violators²⁴. In 2023, DWS, the investment arm of Deutsche Bank and one of Europe's largest asset managers, was fined \$19 million for misleading claims about its ESG investment process²⁵.

Another new trend that is emerging with the evolution of the ESG investment environment is the emphasis on pledges and authenticity in corporate sustainability activities²⁶. Vague promises and superficial commitments will no longer suffice for either customers or investors. Instead, they are pushing companies to actually be transparent about their sustainability practices and to show clarity with measurability in commitments to ESG goals. In addition, the trend of transparency and commitment is not just about meeting today's expectations; it's about preparing for what's next. Demonstrating a genuine commitment to ESG issues will be ever more important to long-term success as global issues like climate change and social injustice continue to intensify. Companies that don't risk losing out as customers and investors start supporting those who can show a genuine, quantifiable effect.

Private equity firms have increasingly focused on ESG investments in view of the increasing importance of sustainability to create long-term value. It was revealed that the majority of private equity firms have considerably increased the amount of work they put into integrating ESG factors into their investing strategy. This rising tide of ESG in private equity marks a surge in commitment towards sustainable investment approaches, rather than a fad. A suite of ESG goals that many PE firms today set for portfolio companies includes reducing carbon emissions, improving labor standards, and reinforcing governance structures. Improvement in the ESG performance of a company is increasingly regarded as central to its success and profitability; therefore, such initiatives are often attached to objectives related to long-term value creation.

Finally, a new wave of ESG disclosure regulations is coming that will fundamentally change how investment in ESG is done. Starting in 2026, more than 10,000 US public and private businesses will have to disclose their carbon footprint and give very particular accounts of how climate risks could affect the daily operation and bottom line of their business²⁷. This legislation represents a sea change in how companies approach risk management and sustainability, not a tweak. The shift to mandated disclosure is likely to have far-reaching implications in many ways. It is likely to bring about more consistency and comparability in ESG data, which shall aid investors in making better decisions. Companies will also be under additional pressure to implement more sustainable practices amid increased public scrutiny, investor scrutiny, and regulator scrutiny of their climate-related operations.

²³ Corporate Governance Institute. URL: <https://www.thecorporategovernanceinstitute.com/insights/guides/10-esg-trends-to-watch/?srsltid=AfmBOooYvziABgaQ0yr-SaOEIIf67q9YPRNrxUeEHHmwIng-vKFycy6B> (Accessed: 15.10.2024)

²⁴ Fiscalnotes. URL: <https://fiscalnote.com/blog/top-esg-trends-2024> (Accessed: 13.10.2024)

²⁵ ESGoday. URL: <https://www.esgtoday.com/sec-fines-deutsche-bank-subsiary-dws-19-million-following-greenwashing-investigation/> (Accessed: 15.10.2024)

²⁶ Diligencevault. URL: <https://diligencevault.com/6-trends-shaping-the-future-of-impact-and-esg-investing/> (accessed: 15.10.2024)

²⁷ Sphera. URL: <https://sphera.com/resources/blog/actions-to-take-now-in-preparation-for-the-california-climate-laws/> (Accessed: 15.10.2024)

Conclusion

In conclusion, the ESG investment environment is experiencing a huge transition due to various changing trends and circumstances. The current status of ESG investment has been analyzed in this research paper, considering key factors such as advanced technology, changing consumer preferences, and legislative changes. It also discusses the flaws the industry has in faulty data and the perils of greenwashing. This discussion has shed light on increased scrutiny by investors and regulators alike, along with growing emphasis on sincerity and actual promises in the sustainability initiatives of corporate entities.

The rise of sustainable finance is the industrial revolution in how investments are manufactured and managed, rather than some flash in the pan. For example, the adoption of strict disclosure regulations, such as climate disclosure in the United States, represents one of the biggest moves toward responsibility and transparency. These rules should boost the integration of ESG into investment plans and business operations at deeper levels and establish new thresholds in ethical and environmental governance.

Future trends for ESG investing are expected to include a stronger focus on measurable impact, better alignment of investment approaches with sustainability goals, and ongoing innovation in the measurement and reporting of ESG factors. The shape of the sector will be the result of how investors, companies, and regulators work together to resolve the challenges posed and grasp the opportunities available in moving toward a greener way of providing finance.

Taken together, these dynamics suggest that in large measure, ESG investing will be a major driver of global business behavior in the allocation of capital for the foreseeable future. Business and investor success, contributing to truly sustainable outcomes for the future, will depend importantly on adaptation to this changing landscape. The growth of the ESG investing ecosystem will drive progress toward a resilient and equitable society by reflecting and working to address some of the pressing global challenges of our time.

FUNDING

The work was done on a personal initiative.

CONFLICT OF INTEREST

The author declares no conflict of interest.

References

1. Abad-Segura, E., Cortés-García, F. J., & Belmonte-Ureña, L. J. (2019). The sustainable approach to corporate social responsibility: A global analysis and future trends. *Sustainability*, 11(19), 5382. <https://doi.org/10.3390/su11195382>
2. Ahmad, H., Yaqub, M., & Lee, S. H. (2023). Environmental-, social-, and governance-related factors for business investment and sustainability: A scientometric review of global trends. *Environment, Development and Sustainability*, 26(2), 2965–2987. <https://doi.org/10.1007/s10668-023-02921-x>
3. Barros, V., Verga Matos, P., Miranda Sarmento, J., & Duarte, A. P. (2022). M&A activity as a driver for better ESG performance. *Technological Forecasting and Social Change*, 175, 121338. <https://doi.org/10.1016/j.techfore.2021.121338>
4. Camilleri, M. A. (2017). Socially responsible and sustainable investing. In *Corporate sustainability, social responsibility and environmental management* (pp. 61–77). Springer. https://doi.org/10.1007/978-3-319-46849-5_4
5. Cesarone, F., Martino, M. L., & Carleo, A. (2022). Does ESG impact really enhance portfolio profitability? *Sustainability*, 14(4), 2050. <https://doi.org/10.3390/su14042050>
6. De Spiegeleer, J., Höcht, S., Jakubowski, M., & Nagy, Z. (2021). ESG: A new dimension in portfolio allocation. *Journal of Sustainable Finance & Investment*, 13(2), 827–867. <https://doi.org/10.1080/20430795.2021.1923336>
7. Dmuchowski, P., Dmuchowski, W., & Baczevska-Dąbrowska, A. H. (2023). Environmental, social, and governance (ESG) model; impacts and sustainable investment – Global trends and Poland's perspec-

tive. *Journal of Environmental Management*, 329, 117023. <https://doi.org/10.1016/j.jenvman.2022.117023>

8. Husted, B. W., & Sousa-Filho, J. M. (2017). The impact of sustainability governance, country stakeholder orientation, and country risk on environmental, social, and governance performance. *Journal of Cleaner Production*, 155, 93–102. <https://doi.org/10.1016/j.jclepro.2016.10.025>

9. Kandpal, V., Mehrotra, S., & Mehrotra, R. (2024). Corporate social responsibility (C.S.R.) and E.S.G. reporting: Redefining business in the twenty-first century. In *Circular economy and sustainability* (pp. 239–272). Springer. https://doi.org/10.1007/978-3-031-52943-6_8

10. Nakajima, T. (2021). ESG investment. In *SpringerBriefs in economics* (pp. 1–19). Springer. https://doi.org/10.1007/978-981-16-2990-7_1

11. Senadheera, S. S., Withana, P. A., Dissanayake, P. D., & Sarkar, B. (2022). The development of research on environmental, social, and governance (ESG): A bibliometric analysis. *Sustainable Environment*, 8(1). <https://doi.org/10.1080/27658511.2022.2125869>

12. Park, S. R., & Jang, J. Y. (2021). The impact of ESG management on investment decision: Institutional investors' perceptions of country-specific ESG criteria. *International Journal of Financial Studies*, 9(3), 48. <https://doi.org/10.3390/ijfs9030048>

13. Wang, M. (2017). *Environmental, social, and corporate governance: A history of ESG standardization from 1970s to the present* [Preprint].

14. Zhan, J. X., & Santos-Paulino, A. U. (2021). Investing in the sustainable development goals: Mobilization, channeling, and impact. *Journal of International Business Policy*, 4(1), 166–183. <https://doi.org/10.1057/s42214-020-00093-3>

15. Dai, Y. (2021). Can ESG investing beat the market and improve portfolio diversification? Evidence from China. *Chinese Economy*, 54(4), 272–285. <https://doi.org/10.1080/10971475.2020.1857063>

Received 29.10.2024

Revised 19.11.2024

Accepted 25.11.2024